

Marketing guidelines for integrated partners



Contents

- **03** Introduction **→**
- O7 Pay with Klarna lockup
- 09 Dual logo lockup
- **14** Appendix →

Introduction

Hej! We're happy to have you as a Klarna partner. Please follow these guidelines to present our partnership in a clear, consistent and impactful way.

Lockups at a glance

01 Primary lockup: Pay with Klarna

Clean and clear.
Our recommended lockup for most scenarios.

Pay with Klarna

Here are Klarna's two main partnership lockups. Our *Pay with Klarna* lockup, available in various messaging variations and localized for all Klarna market languages, is **recommended** for most situations.

O2 Secondary lockup: Dual logo

If the primary lockup doesn't suit your layout, use this simple, impactful option.

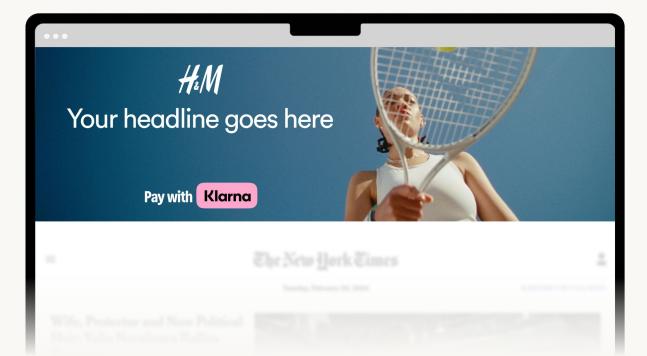




YOUR LOGO

Lockups in context

01 Primary lockup: PAY WITH KLARNA



02 Secondary lockup: DUAL LOGO



Primary lockup: Pay with Klarna

This lockup adds Klarna messaging to your assets in a way that's clear, impactful, and easy to fit into your brand ecosystem.

It should be used below a headline, which should be in your brand's typeface. Use it alongside your own imagery and design system.

The lockup is available in black and white. Choose which one to use according to the brightness of the background.

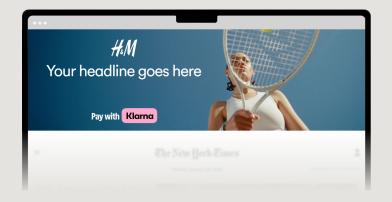
Each market has approved messaging options. Download them from each market's brand kit here.

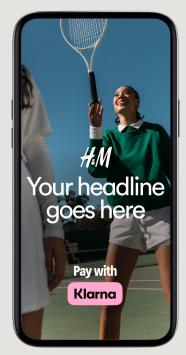


Pay with Klarna

SOME LANGUAGE VARIANTS

Payez en 3 fois avec Klarna





Primary lockup: Pay with Klarna

Copy guidance

To create the clearest possible concept, we recommend you use a headline that starts with an active verb, like "shop", "discover", "get" etc.

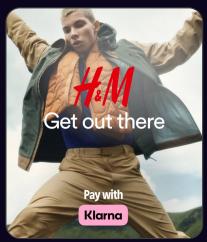
The *Pay with Klarna* lockup then appears underneath, as a subheading.





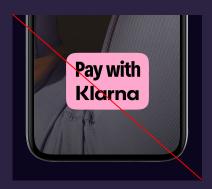
Pay with Klarna



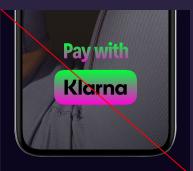


Primary lockup: Pay with Klarna

Misuse



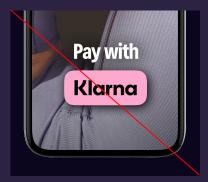
Don't alter or create new lockups.



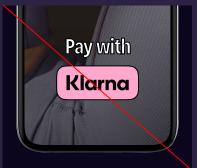
Don't alter the colors of the lockup.



Don't place the lockup over a busy background.



Don't add effects or shadows to the lockup.



Don't outline the lockup.



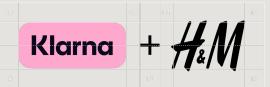
Don't stretch, squeeze or rotate the lockup.

Secondary lockup: Dual logo

Combining both of our logos, this lockup lets us show our partnership in a simple, graphic way. It's a good option when space is tight.

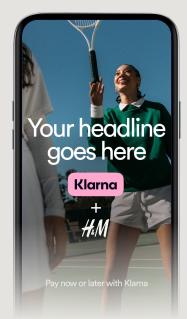
The + symbolizes the added value our brands bring to each other.

<u>Here</u> you can download the full dual logo lockup package.









Secondary lockup: Dual logo

Copy guidance

The dual logo lockup is flexible, and can be used with or without a headline. However, wherever possible it should include one of Klarna's approved sublines suitable for the payment methods you offer (available per market here). This subline should be written in your own typeface without Klarna's marketing badge.



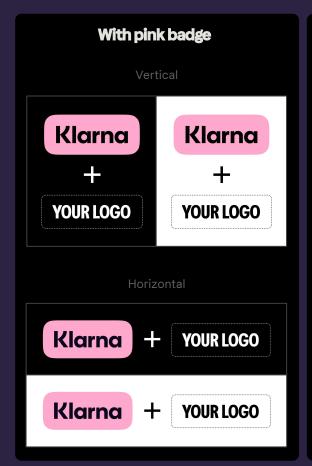


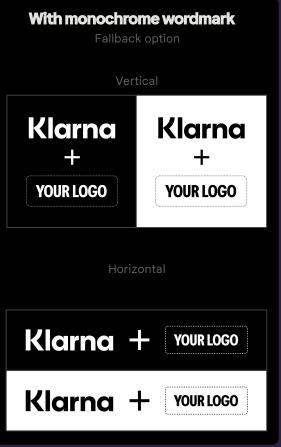


Secondary lockup: Dual logo

Variants

The lockups are available in two different colors to work with different light or dark contexts. A monochrome option is also available for when a touch of pink is not suitable for your asset.



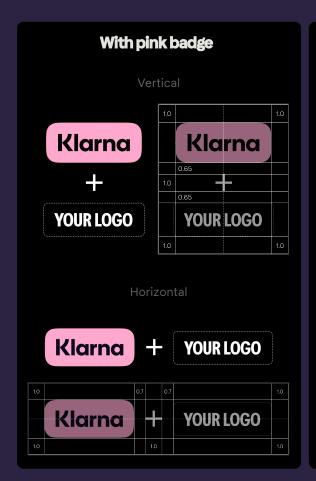


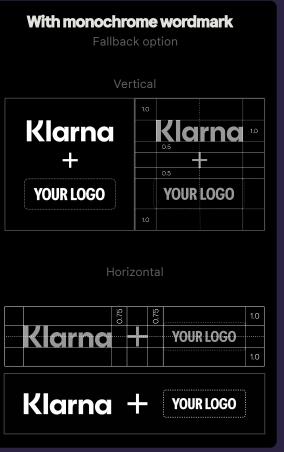
11

Secondary lockup: Dual logo

Spacing and balance

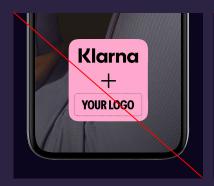
The lockup needs to be balanced to show both of our logos equally. We recommend that you place your logo between these guidance lines and then balance it visually.





Secondary lockup: Dual logo

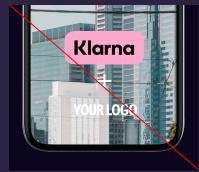
Misuse



Don't alter or create new lockups.



Don't alter the colors of the lockup.



13

Don't place the lockup over a busy background.



Don't add effects or shadows to the lockup.



Don't stretch, squeeze or rotate the lockup.



Don't size the logos in an unbalanced way, or space them unevenly. Please see previous slide.

Overview of logo lockup options

HORIZONTAL

PRIMARY I OCKUP

LogoLockups_Paywith_Horizontal_Black



LogoLockups_Paywith_Horizontal_White



Note: Each market has localized versions available, approved only for use within that specific market. You can download them <u>here</u>.

LogoLockups_Paywith_Vertical_Black

Pay with	Pay securely with
Klarna	Klarna
Pay later with	Pay interest-free with
r uy lucci with	ray interest free with

LogoLockups_Paywith_Vertical_White

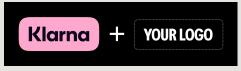
Pay with Klarna	Pay securely with Klarna
Pay later with	Pay interest-free with
Klarna	Klarna

SECONDARY LOCKUP

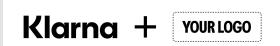
Klarna+Badge_Primary_Horizontal_Black



Klarna+Badge_Primary_Horizontal_White



Klarna+Wordmark Secondary Horizontal Black



Klarna+Wordmark Secondary Horizontal White



Klarna+Badge_Primary_Vertical_Black



Klarna+Badge_Primary_Vertical_White



Klarna+Wordmark_Secondary_Vertical_Black



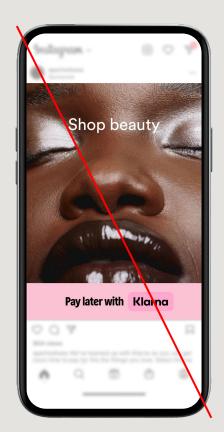
Klarna+Wordmark_Secondary_Vertical_White



15

Appendix

Shop beauty The Klarna brand is built on three colors (pink, black and white) and each of them has a role to play to stand out in the Pay later with Klarna best way.



Focusing too much on pink hues can decrease the contrast of the ad and loose its impactfulness.





Better unpaired than unclear.

Be mindful of the context when picking the color of the lockup and the CTA.

White or red for spring Klarna + ##M

Don't try to make it appear like a Klarna ad by overusing pink.

Stay true to your brand's design system.

Flex and stretch to the new season Your brand should look and speak like you usually do. The contrast can help clarify who the sender is. Pay later with Klarna



No need to try to meet in the middle. Brands are more distinctive when they stay true their look and feel.